



The Gazette



The Insurance Institute of Preston & Blackpool

Summer 2009
Issue No. 6

www.iipb.org.uk
E Mail events@iipb.org.uk

Welcome once again to the IIPB's GAZETTE

This is our 6th edition and we do hope you will find something of interest within it.

With the exception of the Gazette and Programme all our communication is by E Mail so if you have not heard from us recently there is something wrong!

If you are on E Mail (or have changed your address) please let us know. Our Contact List is confidential and is not used for any other purpose except to inform you of our events.

Diary Date

Don't forget our First CPD event
of the New Season

Thursday 10th September

The Financial Ombudsman

5.30 p.m. Foster Buildings, UCLAN, Preston

Get it Right or How wrong can you be!

Or 'All we ever get are complaints!'

**I have a Beginning
A middle
And an end
What am I?
The Gazette of course!
PLEASE READ ME!**

President's Message

In August 1978 he drove his mini clubman into the car park at 6 Winckley Square ready to start his insurance career... parking in the manager's space was not the greatest career move. But I survived and your presidents association with the Preston institute began soon after.

It is with great pride that I accepted the role of President for the forthcoming year. I would like to make my term in office both relevant and meaningful and need your support to achieve this.

How relevant is the CII and the local institute to you? Have you read the CII Journal recently?

If I had a pound for every time the words: professionalism, integrity and ethics were mentioned... they are important, let's face it; business life is not getting any easier. The complexities of our industry, the economy, regulation, competition and the increasing demands of customers mean that we must all continue to stay ahead.

My mission is to make the work of your local institute as relevant and meaningful to your day to day life as I can. Don't get me wrong, Preston & Blackpool is one of the most successful local institutes in the UK, but we want to build on that success.

Your council works hard to organise a variety of events, let's make sure these are as relevant to your needs as possible. Events can also count towards your CPD requirements.

Thank you to our members and your continued support for the Preston and Blackpool Institute.

Finally, my personal thanks to the hard working members of your council.

**Shaun Jackson MA ACII
Chartered Insurer
President 2009/ 2010**

Programme

We made a start last year to try and improve our programme style and once again we have moved the goal posts. What do you think of it? A New Look for a New Season from IIPB. Please let us know.

One thing we would add is that the picture on the front will be replaced next year but what would you like to front it? We will be running a photographic competition later in the year and the winner's photograph will feature on the front of the Programme. In the meantime could I suggest you get clicking between now and Christmas. What we will be looking for is a picture (without copyright) of a place/location within the IIPB borders that is recognisable and identifiable.

We could have two! Watch out for this later in the year.

PS We will additionally offer a monetary prize!

The Man from the CII Cometh

We have a new man in our midst!

Gareth Jones whose role as Area Marketing Manager within our region is to assist local councils in the development of the Local Institute Network.

Gareth may be contacted by mobile 07501 257 153

E Mail gareth.jones@cii.co.uk

Watch this space for big initiatives!

The Good the Bad & the Ugly

Many attend and support us but....

Why not drop us a line?
Are we doing a good job?
Could we improve?
Are there other things we should be pursuing on your behalf?

A simple email to events@iipb.org.uk will do the trick.

A bit late in the day but as we only publish annually we congratulate Colin Wildman DipPFS for his National Award by The Worshipful Company of Insurers who awarded Colin their Diploma in Financial Planning having completed this with the greatest merit.



IIPB Annual Dinner Dance

The Hottest Date around

Friday 9th October
Time 7.30 p.m. till Late
Ribby Hall,
Wrea Green

To secure your booking please contact

Anne Pickover 07973 729281
Or e mail anne@ccibltd.net

Tickets are going Fast. Another sellout likely!
Have you booked yet?



A Quick One!

Did IIPB Members receive the recent Regional Newsletter? What did you think of it? The object was to bring together the North West Region and give you a snapshot of what is happening elsewhere.

The intention is to produce them regularly and if you have any ideas or features that you would like to see within it please let us know.

A Plea (and a Bargain!

Your Council works very hard to try and deliver first class events. **Plea** – If you could support us from time to time that would be good. **Bargain** – If you do, we promise to put on our usual world class events! Let us know what you seek from your local Institute. We try and best guess but without your input we could be guessing in the dark.

Examination Centre Preston Code 059 April and October

Don't forget Preston should be your No.1 Centre when booking your place. Do not be accept anything less than the best!

Excellent free parking, centrally located and offer refreshments prior to the exam for any parched throats!

And There's More

Are you aware we have an **on-line testing** station in Leyland. Not so far to go as Liverpool or Manchester. They have availability for on line testing **twice a month**. Why travel further when it's on your doorstep
Multitask UK Northbrook Barn Northbrook Road, Leyland Lancashire PR25 2XS is the place. Use it or lose it. This centre has the availability of two days per month. Check availability online at the CII Web Site.

An Idiot's guide to the CII Faculties

The CII has four General Insurance Faculties. These are Underwriting, London Market, Claims and the Insurance Broker Faculty.

All members can join their chosen Faculty for free. If you wish to join any extra ones then it costs £10 per annum per Faculty chosen.

This Idiot currently uses the Insurance Broking Faculty to obtain a wealth of trade insurance information that helps to keep him one or two steps ahead of the competition, well sometimes!

If it works for this Idiot, then it might just be helpful to you.

If you haven't already taken the plunge, at least register for your chosen Faculty as it is free.

Contact CII Customer Services on 020 8989 8464 give them your PIN number and ask them to register you for your chosen one.

Simplicity itself!
By An Idiot

It's in the Bag!

Did you know by attending all of our Lectures (15 points) and MasterClasses (25) you (almost) receive your annual CPD Points. Don't we make the going easy! **Employers take note.**

A Couple of Presidents together

Shaun Jackson our President for this year in the company of Sandra Turner our Retiring President. Well done Sandra, Hello Shaun!



Getting Connected

It's a Two Way Street

What can we do for you
What we do for you

You have time pressures. You may only have a few minutes, but interaction and ultimately participation can bring you personal benefits.

- Help us to understand the issues and challenges you face, both as individuals and employers. Employers - we'll be contacting you soon.
- Networking opportunities exist throughout the year, in particular at the social occasions where money is often raised for The Insurance Charities.

Email me shaun.jackson@aviva.co.uk
Preston and Blackpool mailbox events@iipb.org.uk
Preston and Blackpool Website www.iipb.org.uk

What does your council do?

- **Arranges technical and regulatory seminars, and training courses**
- **Provides career guidance, mentoring and knowledge services**
- **Provides social and networking activities**
- **Creates community engagement initiatives**
- **Provides local news and information**

Shaun Jackson

Without Geography We Would be Nowhere!

Your council covers the area up to the River Lune (Lancaster) and follows roughly the M6 South crossing over until the outskirts of Southport taking in the Fylde Coast and Preston. Some of LA, PR and FY Post Codes.

Don't forget
Examination Results are published Friday 19th June and may be accessed on line.

Simply The Best

As qualifications become more sought after within our industry so too is attaining Chartered Status for Businesses. I think a round of applause and a pat on the back should go to those in our near locality who have achieved this ranking

General

Rowlands & Hames Insurance Brokers Ltd. Blackpool
Backhouse Insurance Brokers Ltd. Nelson
Walmsleys Commercial Insurance Brokers Ltd. Wigan



Financial



Astute Wealth Management Ltd, Knowle Green
Elementum Ltd, Preston
Taylor Patterson Associates, Preston
The Financial Planning Corporation, Ainsdale
1st Chartered Financial Planning Ltd. Euxton

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Examination Success

As we went to press last year we could only include those who had passed in October 2007 and whilst it may seem light years ago we would still like to offer our congratulations to those who passed at Diploma Level and above.

April 2008

Financial Diploma – Harish Patel

October 2008

General Diploma – Larry Beleno

Financial Diploma – Jonathan Crowther, Mark Stanbury, Antony Wright

Financial Advanced Diploma – Peter Bouweraerts, Andrew McLaughlin

Charity begins in the Office

In these difficult times, most charitable organisations are 'feeling the pinch', so one might think that it would be quite refreshing to come across a charity that is actually looking for more beneficiaries.

Is there a catch? Is it one of these scams of which we hear so much nowadays?

Is there really a charity out there that truly is 'bucking the trend'?

Well, no, there is no catch and it's not a scam.

The charity concerned is probably much closer to home than you might think – it's our very own Insurance Charities.

Did you know that The Insurance Charities gives vital financial and practical support to past and present employees of the insurance industry, and their dependent relatives, who are suffering financial hardship?

The only requirement is that the claimant must have worked in insurance for not less than 5 years, so if you know of someone who might qualify for our help, please contact either George Turner on 07743 825818 or Roy Winter on 07985 418272.

Of course, the fact that The Insurance Charities continues to seek out possible beneficiaries does not mean that it is awash with funds or that there is a bottomless pit – far from it.

As a local institute, Preston and Blackpool has a proud record of supporting The Insurance Charities and it is essential that we continue to do so. During the year, we are hoping to introduce a number of new initiatives that we hope you will support, including a 'dressing down day' on Charities Day, 19th June.

Please make this another record year – after all, you never know what may be round the corner.

Each year since 1993, the president has been invited to nominate the local charity which we support as part of our community project. During this decade alone, we have raised more than £25,000 for many very worthy causes.

This year, Shaun Jackson has chosen Derian House Children's Hospice of which I am sure you are well aware. What you may not know is that it costs nearly £1.5 million every year to keep Derian going, but of this, only 2% comes from official sources. In other words, without voluntary help, the Hospice would be able to open for just four days a year!!!

No doubt during the course of the coming year, Shaun will be asking you to support his appeal in various ways and we hope that you will be willing to help him. Please watch out for more details in the coming months.

George Turner - Charities Secretary



You may contact us

By

E Mail events@iipb.org.uk

You may visit us

At

Web Site www.iipb.org.uk

You may speak to us

At

Mobile 07974 911412

****STOP PRESS****

MasterClass – Thursday 18th November - What do customers expect?

The IIPB are particularly proud to welcome the CII Faculty of Brokers with whom we are sponsoring a Business MasterClass provided by Ernst & Young - A global force in addressing the issues of the day. The morning presentation is currently being developed and further information and detail will be released nearer the time but be assured this already has the WOW factor and one not to be missed.

Keep up to date visit our Web Site www.iipb.org.uk or to contact us E Mail events@iipb.org.uk